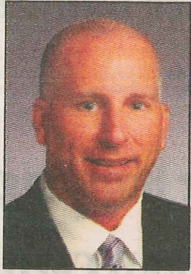


HOUSTON'S 2011 HEAVY HITTERS



Selected by PM Realty Group



WADE BOWLIN,
EXECUTIVE VICE
PRESIDENT, MANAGING
DIRECTOR, CENTRAL
DIVISION

Hometown: Dallas; however, I have been in Houston since 1992 and consider this my hometown.

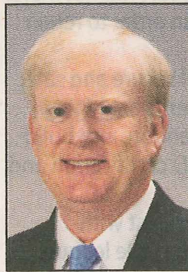
What the recession changed: Lease transactions are much more difficult to make, as tenants are waiting until the last possible minute to ensure they are getting the best deal.

Busiest building: 1000 Main. We had a wonderful opportunity to lease a large amount of space with Reliant Energy moving out and Shell Oil looking for a state-of-the-art trading operation, which Reliant was leaving behind. This resulted in a lease of over 300,000 rentable square feet of space.

Second career choice: Playing poker professionally

2011 real estate outlook: The market is feeling much better with increased demand. I anticipate we will be seeing deals back to 2007 levels, as there has been so much capital sitting on the sidelines looking to invest in commercial properties. We still will have lingering issues with buildings that were highly leveraged, owners that have lost their equity and banks not wanting to take the assets on their books.

Can't work without: The curse of the iPhone. While it is great invention, everyone expects an immediate response. Emails at 11:30 on a Saturday night should be able to be returned on Monday not prior to Sunday.



JOHN DAILEY,
EXECUTIVE VICE
PRESIDENT

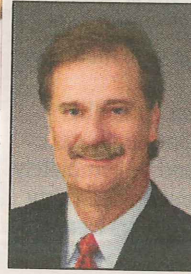
Favorite quote: "Fight on, my men, Sir Andrew said. A little I'm hurt but not yet slain. I'll just lie down and bleed awhile, and I'll rise and fight again"

Hometown: Houston since 1973. I wasn't born in Houston, but my parents got me down here as soon as they could.

2011 real estate outlook: Continued strengthening — in some cases back to 2007 levels — in all product types, with the exception of poorly located Class B and C office buildings

Your typical Saturday: A quick workout in the morning, then off to wherever the family orders me to. As those with kids at home know, weekends do not belong to you.

Can't work without: As with most people in our business, I can't work without my iPhone. The most important ingredient in a productive day is, after a good night's sleep, to attack the day armed with a good and creative sense of humor.



BRAD SINCLAIR,
EXECUTIVE VICE
PRESIDENT

Favorite quote: "You cannot win if you don't play."

Hometown: Houston
Downturn strategy: Solid relationships with building owners and

tenant rep brokers have always enabled me to navigate the cycles in our industry.

Second career choice: Broadcasting

2011 real estate outlook: Cautious optimism based on job growth numbers that continue to exceed projections. Plus, we are talking a lot more about expansion options instead of cancellation options.

Your typical Saturday: All three of my kids are in college, so I enjoy getting to play golf at Sweetwater Country Club.



JOHN SPAFFORD

Hometown: St. Louis, Mo.

Busiest building: Bank of America Center during the last four years. There's always interest in this building from tenants in the market.

What tenants want:

The building must make a good first impression, spaces should be clean and presentable. Tenants should be interested in the stability and quality of ownership — how they operate the building and how they treat their tenants.

2011 real estate outlook: The market is very active. Expect at least 1.5 million-square-foot positive absorption. New firms opening Houston offices. CBD should be very active, with a high volume of leases expiring in next two to three years.

Can't work without: Telephone is my life. This